

Vendor Response Ranking Guide

Vendor Information

Program Name		Shorthand	
Provider / District Name		Date of Final Response	
Administrator		Vendor Representative	
Notes:			

Ratings

	Y = Responsive Favorably	N = Non-Responsive / Response Negative
Critical		
Equity Requirements (items 1 & 2)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Residential (non-FHFA) Limited Eligibility (items 3–6)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Residential (FHFA) Strict Eligibility (item 7)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Commercial Property Consent Reqs. (item 8 & 9)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
LTV and Underwriting Standards (item 10)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Flexible Payback Terms (item 11)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Minimal Prepayment Fee (item 12)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Noticing Requirements (item 13)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Handling of Local Gov't Costs (item 14)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Water Efficiency (item 15)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Interest Rates (item 16)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Measurement and Verification (item 17)	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>		
Limited Liability (item 18)	<input type="checkbox"/>	<input type="checkbox"/>

<i>Comments</i>			
Indemnification (item 19)		<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>			
Validated Bonds (item 20)		<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>			

Max Points Total: 200

The points allocated to vendor responses to the following set of questions are calculated by applying the ranking of their answer as a multiplier to the weight of the question.

Important	Weight	0 = Non-responsive or negative response	0.5 = Unclear response	1 = Acceptable response	1.5=Positive response; Full accommodation or adjustment
Minimal Fees for Property Owners	15	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Full Service Project Assistance	10	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Training and Orientation	10	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Loading Order / Energy Benchmarks	15	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Energy Audits	15	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Multiple PACE Assessments	5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
RECs Retained by Property Owner	15	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Purchase of Tax Deed Certificate	5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Private Sector Funding	5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Minimal Fees for Contractors	5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Secured Capital	15	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Emphasis on Energy Efficiency and	5	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<i>Comments</i>					
Administrative Team	15	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Comments								
Oversight and Board Representation		10		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>
Comments								

Max Points Subtotal: 210
Max Points Total: 410

Vendor responses must rank with at least 300 points to be considered as a Service Provider.

Evaluation

ADDITIONAL COMMENTS

GOALS